SFA SOLUTIONS
SMART FINANCIAL ADMINISTRATION

Practice Performance Report: Sample

Fictional practice. All figures are illustrative.

SAMPLE / DEMONSTRATION DATA. This report describes a fictional practice. It is not a real client.

1. Quarter at a glance

Measure	Q2	Q3	Change
Visits	4,820	5,010	+3.9%
Collections	$398,600	$418,900	+5.1%
Collections per visit	$82.70	$83.61	+1.1%
Denial rate	6.2%	4.8%	-1.4 pts
Days in A/R	41	34	-7 days

2. Payer mix

Payer type	Share of collections	Avg paid per visit
Commercial	46%	$96
Traditional Medicare	27%	$79
Medicare Advantage	12%	$74
Medicaid	10%	$52
Self-pay	5%	$38

3. Opportunities

- Annual wellness visits were billed for 38% of eligible Medicare patients. Each one missed is a covered preventive visit.
- Chronic care management (99490) is documented but not billed for some eligible patients.
- Two commercial payers pay below the practice's median rate for 99214.

Benchmarks are common industry targets, not guarantees. Results vary by practice, specialty, payer mix, claim volume, billing history and documentation.